



# SEO LAB Mac

## Quick Start Guide

# SEO LAB Mac

## Competition Analysis

Quickly Find and Research Your Competition!

The competition Analyzer in SEO Lab is arguably the most comprehensive competition research tool you will ever find. Your main competitors are found from across the top 3 search engines. It also features a unique interface that allows you to see how each competitor ranks in the 3 search engines with a single click!

Type in a keyword into the brainstorm tool to find all the top ranked sites, top ranked URLs and the top ranked web page titles! It is as easy as that!



**Brainstorm, Develop, Innovate & Grow**  
*Strategic software to research your competition, brainstorm & develop powerful marketing ideas and more*



Identify the **simple tweaks** that will massively improve the performance of your websites by an order of Magnitude or More!

One of the basic realities of business is that small changes often bring **big rewards**. This is mainly due to the simple 80-20

rule which states that 80% of results stem from 20% of the efforts.

SEO Lab Mac will help you improve the performance of your existing products, websites and services.

### Why Would You Want To Research Your Competition?

- To improve your products and services and make them better than those of your competition.
- To find your competitions' weak points and and to exploit them.
- To find your competitions' strong



- points and to use it against them!
- To learn the way your competition operates so that you can always stay ahead of them.
- To generate your own ideas that are better.

# SEOLAB Screen Layout

**Select what to display!**

- Top competing Domains
- Top competing URLs
- Top competing web page titles
- More semantically related keywords
- Top Advertisers
- Compare top search results

**Base Keyword**

Type in the keyword, you want to lookup, here and then press <return>

**Search within the displayed results!**

Report bugs, provide suggestions or just contact us!

**Display**

- Recent Lookups
  - cost accounting
- All Keywords
  - Construction Accounting Software
  - Accounting Software Solutions
  - Accounting Software ERP
  - Business Accounting Software
  - Business Accounting
  - Construction Accounting Software Contractors
  - accounting software
  - Construction Business Management Products
  - Small Business Accounting Software
  - Construction Project Management
  - Small Business Accounting
  - Accounting Software Reviews
  - Accounting Software Overview
  - cost accounting

**Analyze Keyword**

Stop!

**Find Within Results**

String Matchin

Site / Domain	Strength	Google #	Yahoo #	Live #
en.wikipedia.org	1	-	-	1
fast.faa.gov	3	1	3	3
www.fasab.gov	17	2	-	-
en.wiktionary.org	-	51	2	-
wps.prenhall.com	5	12	5	-
www.ce.cmu.edu	4	49	-	-
www.answers.com	-	4	20	-
www.costaccounting.org	9	9	6	-
www.amazon.com	6	-	23	-
www.wisegeek.com	8	32	16	-
www.dcaa.mil	16	6	-	-
www.encyclopedia.com	14	28	7	-
careerbuilder.com	-	7	-	-
www.epa.gov	11	29	-	-
legal-dictionary.thefreedictionary.com	-	60	8	-
www.bls.gov	-	8	-	-
www.whitehouse.gov	12	-	25	-
www.geekinterview.com	-	76	9	-
www.wayne.edu	-	54	10	-
www.research.umich.edu	45	-	11	-
www.arnet.gov	15	65	-	-
www.nysscpa.org	-	11	-	-
www.ei-india.com	-	-	12	-
www.britannica.com	18	-	37	-
www.investorwords.com	20	71	28	-
www.referenceforbusiness.com	21	23	-	-
www.cms.hhs.gov	27	42	18	-

**All base keywords in the document**

**Recently looked up keywords**

**Current version and build.**

**The time when the currently displayed data was looked up!**

**Number of results**

**Data table. Right click within the list for more options!**



# Finding Semantically Related Keywords With SEO Lab

The semantic keyword suggestion tool in SEO Lab Mac is extremely powerful and can generate 200-700 related keywords from a single base keyword phrase.

Brainstorming Tool is the heart of the SEO Lab. It contains a box to type in your base keyword and an outline list that displays all the keywords analyzed so far.

The brainstorming tool is very simple to use. Just type in a base keyword and then press the <return> key on the keyboard. SEO Lab will then connect to the net and retrieve the required information. Once all the required data are available it will be displayed in the main program panels.

The **base keyword** is your starting point. For example, if you are selling LCD monitors through your website and wish to do keyword research, your first base keyword will be LCD monitor.

## SEO LAB SCREEN SHOWING THE SEMANTICALLY RELATED KEYWORDS FOR A BASE KEYWORD.

Click the keyword icon to display semantically related keywords.

Type in the base keyword into this box and click <return>.

The left pane lists all the base keywords that have been analyzed so far! You can click on any of these keywords to see all the data for that keyword in the pane on the right.

The pane on the right side displays data corresponding to the base keyword selected in the left pane.

You can select the semantic keywords option from the toolbar.

You can right click within this pane for options to copy the table contents to pasteboard or to open any of the keywords in a search engine (Google, Live or Yahoo).

Click this button to add multiple base keywords into the list in one go!

## EXPANDING THE GENERATED KEYWORD LIST



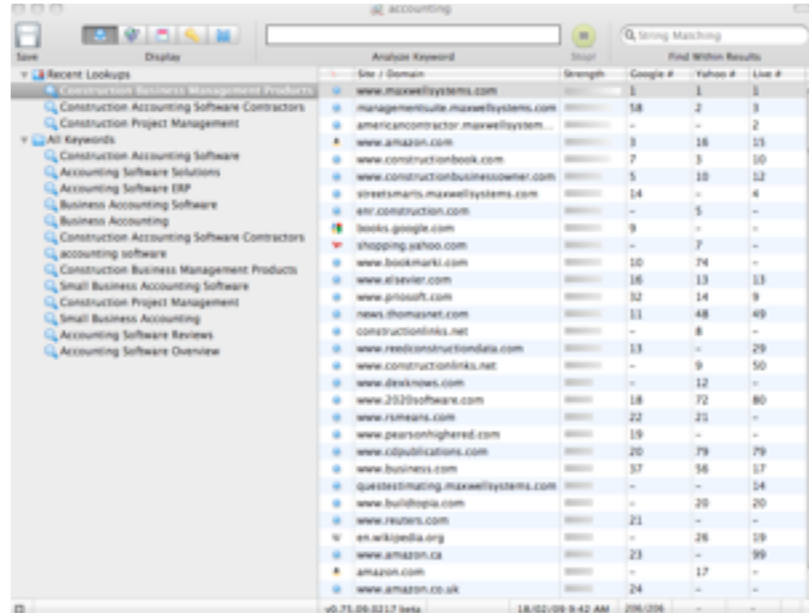
You can also expand the keyword list by doing more lookups on any of the keyword phrases returned after the first lookup. To do this, simply right click on a generated keyword phrase and select **lookup this keyword** from the menu.

# Finding the top competing domains / sites for any keyword

The **top domain view** in SEO LAB allows you to quickly see the domains of sites that are ranked on the top for any keyword phrase.

The domain names are extracted and displayed along with the strength. The site strength is calculated on the basis of the ranks in search engine result pages (SERPs). The top rank of the domain at the three search engines (Google, Yahoo and Live) are also displayed.

You can right click and select Open in browser to display any site in your default web browser.

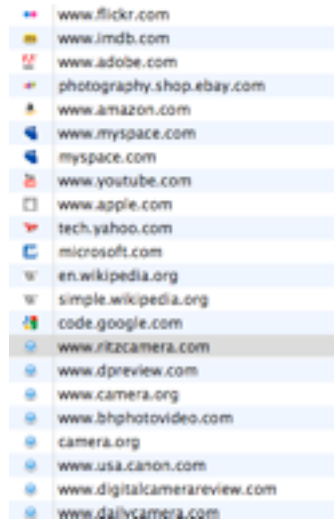


## TOP RANKED COMPETING DOMAINS - THINGS YOU CAN DO!

1. Identify the top sites that are in direct competition with you. The software displays a small icon next to already established sites like Microsoft, Apple, IMDB, etc that are not likely to be your competitors. This makes identifying the real competition easy.
2. Find patterns (if any) for domains that are top ranked. You can use the **string match** search to find domains that use a specific TLD or contain

specific keywords. You can check for yourself the often repeated suggestions like domains that contain keywords rank well, etc.

3. Right click on a domain and open the site in your default browser. Check to see if the site contains information useful to you. Some sites may be just **Made For AdSense (MFA)** that may not pose a threat to your well planned product or service.



### RIGHT CLICK WITHIN THE LIST FOR MORE OPTIONS

You can right click within the domain list and copy the domain names or the entire table to the paste-board. You can also open the Alexa information page for the site in your default browser.

# Top URLs View

URL	Strength	Google #	Yahoo #	Live #
<a href="http://www.maxwellsystems.com/?action=maxwell/product...">http://www.maxwellsystems.com/?action=maxwell/product...</a>	2	1	1	
<a href="http://www.maxwellsystems.com/?action=maxwell/product...">http://www.maxwellsystems.com/?action=maxwell/product...</a>	1	-	-	
<a href="http://managementsuite.maxwellsystems.com/.../constructi...">http://managementsuite.maxwellsystems.com/.../constructi...</a>	-	2	-	
<a href="http://americancontractor.maxwellsystems.com/?action=m...">http://americancontractor.maxwellsystems.com/?action=m...</a>	-	-	2	
<a href="http://www.amazon.com/Construction-Business-Managem...">http://www.amazon.com/Construction-Business-Managem...</a>	3	-	-	
<a href="http://www.amazon.com/Construction-Business-Managem...">http://www.amazon.com/Construction-Business-Managem...</a>	4	-	-	
<a href="http://www.constructionbook.com/business-management...">http://www.constructionbook.com/business-management...</a>	-	3	-	
<a href="http://managementsuite.maxwellsystems.com/?action=max...">http://managementsuite.maxwellsystems.com/?action=max...</a>	-	-	3	
<a href="http://www.constructionbusinessowner.com/resource-cent...">http://www.constructionbusinessowner.com/resource-cent...</a>	5	-	18	
<a href="http://streetsmarts.maxwellsystems.com/?action=maxwell/...">http://streetsmarts.maxwellsystems.com/?action=maxwell/...</a>	-	-	4	
<a href="http://www.constructionbook.com/business-management-titles">http://www.constructionbook.com/business-management-titles</a>	-	4	-	
<a href="http://www.constructionbusinessowner.com/legal-disclaim...">http://www.constructionbusinessowner.com/legal-disclaim...</a>	6	-	-	
<a href="http://www.constructionbook.com/construction-business-...">http://www.constructionbook.com/construction-business-...</a>	7	-	-	
<a href="http://enr.construction.com/business_management/default.asp">http://enr.construction.com/business_management/default.asp</a>	-	5	-	
<a href="http://www.constructionbook.com/construction-business-...">http://www.constructionbook.com/construction-business-...</a>	8	-	-	
<a href="http://streetsmarts.maxwellsystems.com/?action=maxwell/...">http://streetsmarts.maxwellsystems.com/?action=maxwell/...</a>	-	-	6	
<a href="http://enr.construction.com/business_management/workfo...">http://enr.construction.com/business_management/workfo...</a>	-	6	-	
<a href="http://books.google.com/books?isbn=075068108X...">http://books.google.com/books?isbn=075068108X...</a>	9	-	-	
<a href="http://shopping.yahoo.com/p:Construction Business Manag...">http://shopping.yahoo.com/p:Construction Business Manag...</a>	-	7	-	
<a href="http://managementsuite.maxwellsystems.com/?action=max...">http://managementsuite.maxwellsystems.com/?action=max...</a>	-	-	7	
<a href="http://www.bookmarki.com/Construction-Business-Manage...">http://www.bookmarki.com/Construction-Business-Manage...</a>	10	-	-	
<a href="http://news.thomasnet.com/fullstory/548591">http://news.thomasnet.com/fullstory/548591</a>	11	48	-	
<a href="http://www.constructionbusinessowner.com">http://www.constructionbusinessowner.com</a>	-	10	12	
<a href="http://www.maxwellsystems.com/?action=maxwell/product...">http://www.maxwellsystems.com/?action=maxwell/product...</a>	-	-	8	
<a href="http://constructionlinks.net">http://constructionlinks.net</a>	-	8	-	
<a href="http://news.thomasnet.com/fullstory/551878">http://news.thomasnet.com/fullstory/551878</a>	12	-	49	
<a href="http://www.priosoft.com">http://www.priosoft.com</a>	32	-	9	
<a href="http://www.elsevier.com/wps/product/cws_home/708475">http://www.elsevier.com/wps/product/cws_home/708475</a>	16	13	-	
<a href="http://www.constructionlinks.net/browse-117-0-0-produc...">http://www.constructionlinks.net/browse-117-0-0-produc...</a>	-	9	-	
<a href="http://www.reedconstructiondata.com/press-releases/press...">http://www.reedconstructiondata.com/press-releases/press...</a>	13	-	-	

The top ranked URLs view is very similar to the top domains view except that the full URLs are displayed instead of just the host names.

The data also includes the corresponding Google, Yahoo and Live ranks and a strength factor calculated from the rankings in the 3 search engines.

## *Filter Results (Find Within Results)*

You can filter the results to find and display only the URLs that contain the words you type in. This is useful if you want to check if a particular URL is listed within any of the search engine results.

# Finding the top ranked web page titles

Title	Strength	Google #	Yahoo #	Live #
Construction Business Management Products < Products < Management Suite < Construction Business Management Pr...	2	1	1	
American Contractor < Construction Business Management Pr...	1		3	
Amazon.com: Construction Business Management: What Every ...	3	2		
Business Management   ENR: Engineering News Record   MC...	4		2	
Product Spotlight < Construction Business Management for ...	5	3		
StreetSmarts < Construction Business Management Products...		4		
Legal Disclaimer < Construction Business Management for ...	6		4	
Business Management   ENR: Engineering News Record   MC...	7		10	
Financial Management < American Contractor < Constructio...		5		
Construction Management < StreetSmarts < Construction B...	14		5	
Business Management   Workforce   ENR: Engineering News ...	8			
Construction Business Management: A Guide to Contracting	9		6	
Additional Capabilities < Management Suite < Construction		7		
Construction Business Management - Book at Yahoo! Shopping	10		7	
Construction Business Management - Elsevier	16	13		13
Business Management Software suits construction industry...	11	48		
Home - Construction Business Management for Contractors ...		10	12	
Construction Business Directory		8	50	
Project Management < American Contractor < Construction	12		8	
Construction Contractor Software   Cost Estimating Software	12		9	
Construction Business Mgmt Software has Outlook interface ...	12			
Press Releases   Construction Business Management: What E...	13		29	
Construction Business Directory: Construction Marketplace		9		

## *Improve your web page headline*

Your web page headline is the most important factor that determines if your site visitor stays or bounces away. A compelling headline will have him or her wanting to read more. An uninspiring headline will cause him or her to immediately go away!

Most times a wrong web page headline can make the visitor quickly click the back button. Your headline should make the visitor want to continue reading.

## *How To Make Your Web Page or Blog Post Titles Unique and Interesting*

Here is a simple tip to make your web page titles unique, interesting and search engine friendly!

Use SEO LAB Mac and do a competition analysis on the topic you are interested in. Click the **Top Titles** button in the toolbar and look through the web page titles of your top competition. You will see all the titles listed along with their strengths (The strength is based on the ranking in top three search engines).

Can you create a better title keeping an eye on the existing titles? Make sure that your title is unique and better.

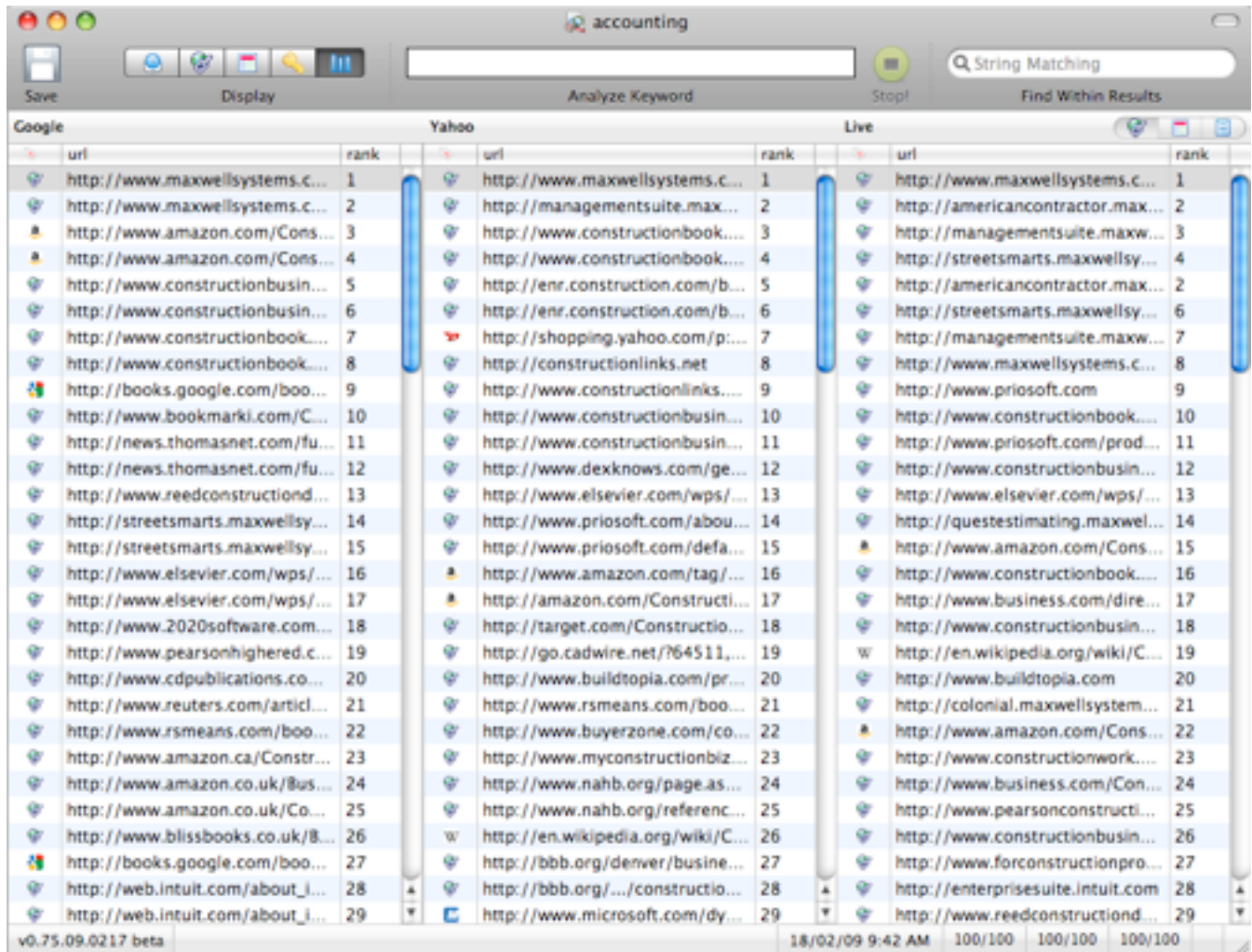
Looking through these titles will also give you more ideas about keyword phrases and also ideas about topics you may want to discuss in the future.

## *How do you write good headlines?*

The truth is, powerful headline creation ideas are all around you. It is very easy to improve your existing headline to one that really works!

Before you decide to change your headline, you should determine the target market the headline is meant for. Write down the most powerful benefit your product or service offers. Think your product has too many benefits? Learn about the different types of headlines to decide which benefit should be highlighted in the head line. Be specific and avoid generality. A headline that says some thing very general is not going to attract any one because they would have seen it all before. There should always be a unique or specific benefit mentioned in the headline. A headline should make the reader want to continue. Create multiple headlines and do an A/B test to find the best one. Then create new ones and try to beat the old headline.

# Comparing the results from the top three search engines using SEO Lab Mac



## Unique Rank Compare View

scroll to show the rank of the same site in the other two search engines (see screen shot).

The Compare Ranks view in SEO LAB displays a comparison chart showing the positions of various sites in the top three search engines. You can use it to quickly compare the positions of various sites across the search engines.

Click on any row in any search engine window and the results in other windows will automatically